



NYC SHEET METAL AND AIR CONDITIONING CONTRACTORS ASSOCIATION

NYC Sheet Metal and Air Conditioning Contractors Association (NYC SMACNA) is the **exclusive** bargaining agent for NYC SMACNA members signed to the Local 28 Collective Bargaining Agreement (CBA). In that capacity, we negotiate the CBA and also negotiate other agreements such as the Light Commercial Agreement and the Residential Light Commercial Agreement.

The NYC SMACNA Office retains **attorneys**, who specialize in the practice of labor law, as well as staff who serve the needs of their members. The office is available to assist its members on a variety of subjects and can also intercede with issues involving Local 28.

NYC SMACNA also benefits its members in many other ways, including, but not limited to:

Networking

- Providing **subsidies** to members who attend the **SMACNA National Convention** which has recently been held in locations such as Maui, San Diego, Austin and Colorado Springs.
- Providing **subsidies** to members who attend the **NYC SMACNA Convention** which has recently been held in locations such as the Dominican Republic and St. Maarten.
- Hosting several **free membership luncheon** meetings.
- Hosting an annual **Holiday luncheon** for members and retirees.
- Hosting the annual **Golf Outing** in which **two principals** from each company are invited at **no charge**.
- Co-hosting **free** events with other organizations, such as the **Milwaukee Tools Innovation Training Events** at **Citi Field** and **the Barclays Center**.

Representation

- Appointing **Trustees** to the Sheet Metal Industry Promotion Fund of New York City (the “Promotion Fund”), the Joint Apprenticeship Committee, the Labor Management Committee, Local Union No. 28 Funds, the Joint Adjustment Board and more.
- Working with the Joint Labor Management Committee to assist contractors with tools provided through the **Equality Fund and Target Program**.
- Representing its members in the ongoing lawsuit with Local 28 which includes issues involving the **Referral Hall**, the **1:4 Apprentice to Journeyman ratio**, **Recruitment** into the Apprenticeship Program, etc.
- Participating in the current construction of the Apprenticeship School.

- Representing the Sheet Metal industry in local, state and federal legislation

Services

- Offering **free** industry related events and seminars sponsored by the Promotion Fund.
- Participating as executive members of the Building Employers Trade Association (“**BTEA**”) and Subcontractors Trade Association (“**STA**”), in which we advocate on behalf of our members on issues affecting the Sheet Metal industry.
- Providing periodic updates on city, state and federal regulations affecting our members, such as the **Paid Sick Leave Law** and **NYC Site Safety Rules**.
- Providing free training to our members, such as **OSHA 30** training through the Apprentice School.
- Offering a **Collections Bureau service** to assist our members in collecting money by sending demand letters on their behalf and filing **Mechanic’s Liens**, all at **reduced rates**.

SMACNA

- Offering our members **free** membership (**\$200 savings**) in SMACNA National.
- Initial opportunity to order a number of SMACNA Manuals at **no charge** and other publications at a steep **discount**.
- Opportunity to participate in SMACNA’s Educational Programs.
- Members also get **free access** to SMACNA National’s technical experts. See the attached brochure and visit <https://www.smacna.org/>

Membership in NYC SMACNA is a great way for your company to have a voice in the Sheet Metal industry. Moreover, membership offers you an advocate that can help to resolve issues that might otherwise seem insurmountable. As a member, you don’t have to go it alone!

We are sure that you will agree that the \$500 annual membership fee is quickly recouped as the value of all our free offerings and services greatly exceeds that amount. Attached is a membership form that can be mailed, faxed or emailed. We look forward to seeing your application soon and inviting you to our next event. In the meantime, feel free to contact us should you have any questions.

Sincerely,
William Rothberg
William Rothberg
Executive Director

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SMACNA NATIONAL MEMBER BENEFITS



SMACNA regular membership is available to contractor firms (not individuals) signatory to a collective bargaining agreement that install, fabricate, manufacture or service HVAC, industrial duct systems, architectural sheet metal applications or sheet metal products.



Technical Resources

SMACNA members enjoy access to a vast library of technical standards and manuals developed by SMACNA members. These resources have gained national and global acceptance as trusted standards for those in the construction industry.



Publications & Newsletters

The sheet metal construction industry and everything that supports it are always changing. Keep up with the most cutting-edge info on topics as diverse as BIM, market growth, job opportunities, energy efficiency and much more.



Labor Relations

SMACNA's Labor Relations department works with the SMACNA Labor Relations Committee in representing member and industry interests regarding collective bargaining, standards, agreements, benefit funds, and more.



Events & Training

SMACNA members are always learning, always developing. SMACNA makes it easy by hosting, sponsoring, and sharing multiple events – including the flagship Annual Convention. Members also get access to world-class training opportunities.



Connections & Networking

It's easier than ever to connect with other professionals in the sheet metal construction industry. Reach your peers with social media; get and give advice in discussion groups and live events. And, as always, share ideas with SMACNA on making the experience even better